

**EMPLOYEE DISCOUNT PLAN COMPARISON (EDP -May 25, 2016)**

Product	Price
HomePhone - basic	\$27.22
BellTV Better Package, SuperChannel & CraveTV with Kids channel - 2 HD/PVR receivers + HomePhone	\$175.90
BellTV installation fee - 2 receivers	\$49.95
Triple Play FibreOp Bundle - TV, internet 100/30, Home Phone	\$149.94
Triple Play FibreOp Bundle - HD/PVR, internet 150/30, Home Phone	\$169.95
FibreOp Installation Fee	\$59.95
PPV/VOD	\$5.99
Mobility Voice & Data 63 Fab 10	\$63.00
Mobility Call Display	\$8.00
Mobility LD charges	\$3.60
Mobility Data overage	\$10.00
Mobility System Access Fee	\$6.95
Mobility Fab Ten Student Unl BlackBerry	\$50.00
Mobility Giga plan with incoming calls	\$35.00
Double Play DSL bundle - HomePhone, internet, 5 cent World LD plan	\$114.40
Home Phone Seasonal Service	\$13.49
Next Gen Home Security Plus Package	\$44.95

Products	Regular Monthly Price	Discount amount Current EDP (40%)	Net after discount (40%)	Discount amount New EDP (35%)	Net after discount (35%)	Difference between plans	Plan differences - 5% difference in discount plus additional services listed below
1) BellTV + home phone (calling features are included in bundle) + BellTV install fee	\$225.85	\$10.89	\$214.96	\$79.05	\$146.80	\$68.16	BellTV + install fee eligible
2) BellTV + home phone + Mobility - 3 cellphones Voice & Data 63 Fab 10, 2 with call display	\$380.90	\$61.29	\$319.61	\$133.32	\$247.59	\$72.03	BellTV + 3rd cell + Mobility call display eligible
3) FibreOP TV + Internet 100/30 + Home Phone + Mobility - 3 cellphones Voice & Data 63 Fab 10 + 2 with call display + mobility data overage + mobility LD charges + Next Gen Home Security Plus Package	\$413.49	\$128.36	\$285.13	\$144.72	\$268.77	\$16.37	3rd cell + Mobility call display + other mobility charges eligible
4) FibreOP TV with HD & PVR + Internet 150/30 + Home Phone + Mobility - 3 cellphones Voice & Data 63 Fab 10 + 2 with call display	\$374.95	\$118.38	\$256.57	\$131.23	\$243.72	\$12.85	3rd cell + Mobility call display eligible
5) FibreOP TV with HD & PVR + Internet 150/30 + Home Phone + Mobility 3 cellphones Voice & Data 63 Fab 10 + 2 with call display + 4 rental movies	\$398.91	\$118.38	\$280.53	\$139.62	\$259.29	\$21.24	3rd cell + Mobility call display + movies eligible
6) FibreOP TV with HD & PVR + Internet 150/30 + Home Phone + install fee + Next Gen Home Security Plus Package	\$274.85	\$109.94	\$164.91	\$96.20	\$178.65	-\$13.74	no additional services discounted
7) FibreOP TV with HD & PVR + Internet 150/30 + Home Phone + 5 rental movies	\$199.90	\$67.98	\$131.92	\$69.97	\$129.94	\$1.98	movies eligible
9) BellTV + home phone + Mobility - 3 cellphones Mobility 2 on Mobility Giga plan with incoming calls 1 on Fab Ten Student Unl BlackBerry + Mobility system access fee	\$331.75	\$50.89	\$280.86	\$116.11	\$215.64	\$65.22	BellTV + 3rd cell + system access fee eligible
10) FibreOP TV with HD & PVR + Internet 150/30 + Home Phone + Mobility - 2 cellphones Voice & Data 63 Fab 10 + call display + Next Gen Home Security Plus Package	\$356.90	\$136.36	\$220.54	\$124.92	\$231.99	-\$11.45	Mobility call display eligible
11) HomePhone + DSL internet	\$114.40	\$45.76	\$68.64	\$40.04	\$74.36	-\$5.72	no additional services discounted
12) HomePhone + DSL internet + HomePhone Seasonal Service	\$127.89	\$45.76	\$82.13	\$44.76	\$83.13	-\$1.00	Seasonal Service eligible